

AIRPORT DIRECTOR'S REPORT

November 2008



A AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count for October, 65,618 was down 5.8% compared with October 2007. The total passenger count year-to-date, 699,961 was up 2.6% compared to the same period last year.

B PROGRAMS

1. Air Service

In October, Santa Barbara Airport airlines provided 44,846 seats; 13% less than the same month last year. The decrease was primarily due to a reduction in flights to Los Angeles (-3), San Francisco (-1), and Phoenix (-1). The highest capacity flights for the month were aboard United to Denver (91.1%) and American Eagle to Dallas/Ft. Worth (90.6%).

Staff Contact: Terri Gibson, 692-6004

2. Communications Program

a. Horizon Air Sacramento Launch

An inaugural event held in the Terminal Courtyard on November 10 was a success with prominent media coverage. Mayor Blum and Dan Russo, Horizon Marketing VP, cut the ribbon at Gate 6.

b. New FlySBA.com Website Development

Design of the homepage is well underway while the site plan is being finalized. The project is expected to be complete by the end of the year.

c. Highways 101 & 217 Airport Signage

New CalTrans signs have been installed on the highways to direct Airport travelers. The project includes airplane symbol signs and arrows that will added before the end of the year.

d. Public Information - Long Term Parking Lot 2 Change

The long term lot located off Hollister Ave. on Lopez Rd. will become an automated facility on November 17, issuing parking tickets from an entry kiosk and accepting payment via an exit machine. Flyers are being distributed at the Terminal and appropriate signage will be installed. The new automatic payment options will also be posted on the Airport's website.

e. Airport Visitors Center Activity

376 students from 4 schools representing 3 school districts received tours in October. Five GA clubs held meetings at the Center during the month including an FAA pilot safety meeting.

f. Airline Terminal Comment Card Program

79 cards were collected from the holdrooms and main lobby in October. Comments included requests for restrooms in the holdrooms, better organization of airline check-in and more friendly professional staff at the checkpoints and airline counters.

g. Website Statistics

34,129 visitors logged onto FlySBA.com in October for an average of more than 1,100 visits per day – a 26% increase over the same month last year.

Staff Contact: Terri Gibson, 692-6004

3. Airport Noise Abatement Program

Planned completion date: Summer 2009

Five potential sites for new noise monitoring terminals were selected and sought by Airport Staff. Airport Staff has received initial concurrence from the County for an additional Noise Monitoring Terminal site, on Ward Drive near Rancho Goleta Mobile Home Park. The Ward Drive site is important in that it is the only potential site located in the vicinity of the 65 CNEL Airport Noise contour.

The request for an installation at La Patera Elementary School was declined, and other locations requested in the City of Goleta and the County were not favorably received. After evaluating the quality of data received from the new flight tracking system, staff feels that seeking additional noise monitoring sites (other than the site near the 65 CNEL at Ward) drive is not necessary. The improved flight tracking information received from the new flight tracking system combined with the information from an additional monitor near the 65 CNEL will meet the objectives of the noise compatibility program. Staff is in the process of submitting a permit application for installation of the noise monitoring terminal site near Ward Drive.

Staff Contact: Tracy Lincoln, 967 - 7111

4. Property Management**Self-Service Fueling Project**

The Selection Committee met and reviewed Addendum No. 2 to the proposal submitted by MAG Aviation, and recommended to

the Airport Director that staff enter into negotiations with MAG Aviation for the installation and operation of a self-service fueling operation. The first negotiation meeting was held on November 6, 2008. It is anticipated that an Agreement will be executed within 45 days.

Staff Contact: Hazel Johns, 692-6003

C CAPITAL PROJECTS

1. Airport Terminal Improvement project

Planned Completion Date: 2011

The initial project phases have been submitted for building permits. The first project in association with Terminal improvements, the SBA Terminal Ramp & Taxiway B Relocation Construction Project, was awarded to Granite Construction on July 22, 2008. Construction commenced with Taxiway K and Taxiway B between Taxiways A and E closed indefinitely due to construction. The Terminal ramp configuration has also changed requiring the airlines to push back aircraft. Bids opened for the second project in association with the Terminal improvements, the SBA Temporary Facilities & Site Preparation Project on September 4, 2008. The current plan is to award this contract after receipt of the Airline Terminal bids. The bids for the Airline Terminal are due December 4, 2008.

\$60 Million (14.1M AIP Grant, 5.8M PFCs, 34.5M Bond Funds, 1.0M Airport Funds)

Staff Contact: Owen Thomas, 692-6018
Laurie Owens, 692-6023

2. ASP Wetland Mitigation Plan

Planned Completion Date: 2009

ASP Wetlands Mitigation Plan

Mitigation associated with the Airfield Safety Projects at a ratio of 4:1.

- Area I Restoration - Completed
- Remainder of Mitigation Plan –Construction of the creek restoration plantings, berm restoration and Area R-2 is complete. Phase 2 Tidal Restoration scheduled to begin in 2009.

Staff Contact: Owen Thomas, 692-6018

3. Goleta Slough Tidal Circulation Demonstration Project

Planned Completion Date: January 2009

This project was modified to restore tidal action to one Goleta Slough basin instead of two basins, due to cost. The Airport has received a Coastal Development Permit amendment from the

URS Corporation
\$348,330 (work that is continuing.)

Coastal Commission for the modified experiment. Construction began in September and was completed in October 2005. Surveys to measure bird activity, vegetation establishment and invertebrate communities are ongoing and will continue until November 2008. Staff has received approval from the California Coastal Commission to extend the reporting period until January 2009. Staff Contact: Laurie Owens 692-6023

4. Consolidated Rental Car Quick Turn Around Facility

Planned Completion Date: Fall 2009

This Airport project is to provide a Rental Car Quick Turn Around facility (QTA). The QTA will be relocated off of the Airline Terminal premises on a 3.4 acre site located at 25 David Love Place. It will function to fuel, perform minor service (oil changes, fluid checks, tire repair, etc.) vehicle washing, and vehicle storage. The Santa Barbara City Council awarded a contract to Pat McCarthy Construction on July 1, 2008. Construction has commenced and will take approximately one year to complete.

Project Cost:
\$8,803,000
(Customer Facilities
Charge revenue)

Staff Contact: Hazel Johns, 692-6003
Leif Reynolds, 692-6020

D COUNCIL / AIRPORT COMMISSION ACTIONS

Council / Airport Commission approved the following recommendations in October

Recommendation: That Council:

- A. Find that the Airline Terminal Improvement Project qualifies for designation as a Economic Development Project that would continue to provide services that enhance the standard of living for City and South Coast residents and strengthen the local and regional economy; and
- B. Grant the project a Final Economic Development allocation of 44,648 square feet (sq. ft.) of floor area.